

Message Text

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ACTION EB-07

INFO OCT-01 NEA-10 IO-13 ISO-00 STR-04 COME-00 TRSE-00

AGR-10 CIAE-00 INR-07 NSAE-00 ITC-01 L-03 OES-07

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R 030925Z MAY 77

FM AMEMBASSY NEW DELHI

TO SECSTATE WASHDC 3125

INFO USMISSION GENEVA

AMCONSUL BOMBAY

AMCONSUL CALCUTTA

AMCONSUL MADRAS

UNCLAS SECTION 1 OF 4 NEW DELHI 6330

E.O. 11652: N/A

TAGS: ETRD IN

SUBJECT: GOI LIBERALIZES IMPORT POLICY FOR 1977-78

REF: NEW DELHI 6177

1. SUMMARY. IMPORT PROCEDURES HAVE BEEN DRASTICALLY SIMPLIFIED AND RULES SUBSTANTIALLY LIBERALIZED, PARTICULARLY FOR SMALL SCALE SECTOR (SSS) UNITS, UNDER THE NEW GOI IMPORT POLICY FOR 1977-78 ANNOUNCED ON APRIL 27. THE MAIN THRUST OF THE POLICY IS TO INCREASE IMPORTS IN ORDER TO PROMOTE EXPORTS, PARTICULARLY FROM SMALL UNITS, AND BRING ABOUT HIGHER DOMESTIC PRODUCTION, ESPECIALLY OF MASS CONSUMPTION GOODS. THE SMALL SCALE SECTOR APPEARS TO BE THE MAJOR BENEFICIARY. UNIFORMLY LIBERAL TREATMENT UNDER

IMPORT LICENSING RULES WILL BE GIVEN TO ALL INDUSTRIES, WHETHER 'SELECT' OR 'NON SELECT', PRIMARILY BECAUSE THE 'NON SELECT' LIST CONTAINS A NUMBER OF INDUSTRIES PRODUCING ARTICLES OF MASS CONSUMPTION. ANY PERMISSIBLE ITEM CAN BE IMPORTED AGAINST EXPORTS PROVIDED IT IS USED IN ANY OF THE PRODUCTS EXPORTED. MANY MORE ITEMS HAVE BEEN UNCLASSIFIED

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PUT ON OPEN GENERAL LICENSE AND FREE LICENSING. INDUSTRY AND TRADE REPRESENTATIVES HAVE HAILED THE ANNOUNCEMENT. THE NEW POLICY IS A REFLECTION OF THE COUNTRY'S SIZEABLE FOREIGN EXCHANGE RESERVES AND THE GOVERNMENT'S APPARENT DESIRE TO ELIMINATE SOME CONTROLS OVER THE ECONOMY. IT OFFERS MORE OPPORTUNITIES FOR AMERICAN EXPORTERS TO SELL TO THE INDIAN MARKET, PARTICULARLY CAPITAL GOODS. END SUMMARY.

2. OPEN GENERAL LICENSE. IMPORTS OF 572 ITEMS ARE NOW PLACED UNDER OPEN GENERAL LICENSE (OGL), WHICH MEANS ACTUAL USERS DO NOT HAVE TO OBTAIN ANY LICENSE. ITEMS UNDER OGL NOW COVER LEATHER MACHINERY, GARMENT MAKING MACHINERY, ETC. (167 ITEMS) DRUGS IN UNPROCESSED FORM (238), IRON AND STEEL ITEMS (38), ANTI-CANCER AND LIFE SAVING DRUGS (55), GOODS FOR ELECTRICAL INDUSTRY (34), AND CHEMICALS/ PLASTIC ITEMS (40).

3. FREE LICENSING. TWENTY EIGHT ITEMS, SUCH AS SPARE PARTS OF IMPORTED MACHINERY, CERTAIN MACHINERY ITEMS NOT AVAILABLE LOCALLY, AND CERTAIN CONSUMER ITEMS WHICH HAVE TRADITIONALLY BEEN SMUGGLED INTO THE COUNTRY--CLOVERS, DRYFRUITS, NUTMEGS, CINNAMON, WATCH PARTS ETC.-- ARE NOW ON FREE LICENSING LIST. THIS MEANS THAT APPLICATIONS CAN BE MADE DIRECTLY TO THE CONCERNED LICENSING AUTHORITY, WITHOUT THE NEED TO GO TO SPONSORING AUTHORITIES FOR RECOMMENDATIONS. THE SYSTEM OF OGL HAS BEEN CHANGED TO FREE LICENSING FOR IMPORT OF SPARE PARTS SO THAT THE GOI CAN PROPERLY MONITOR LICENSING AND CREDIT UTILIZATION.

4. OTHER LIBERALIZATION. IMPORTS OF (SO-CALLED) NON-PERMISSIBLE SPARE PARTS (ON SPECIFIED LIST) WILL BE ALLOWED UPTO ONE PERCENT OF THE IMPORTED MACHINERY VALUE, WITH NO SINGLE ITEM EXCEEDING RS. 50,000. FURTHER THESE SPARES MAY BE IMPORTED UPTO 10 PERCENT OF THE VALUE OF RAW MATERIAL LICENSES, INCLUDING THOSE ISSUED UNDER THE POLICY FOR REGISTERED EXPORTERS. IMPORTS OF OTHER NON-PERMISSIBLE ITEMS WILL BE GENERALLY ALLOWED UPTO 10 PERCENT OF VALUE OF RAW MATERIAL LICENSES. IMPORTS UNCLASSIFIED

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OF ALL RESTRICTED ITEMS (EXCEPT A FEW ELECTRONICS GOODS) WILL BE ALLOWED UPTO 20 PERCENT OF THE VALUE OF LICENSES WITHOUT ANY UPPER CEILING. ALSO IMPORTS OF MANY INDIVIDUAL ITEMS, A FEW OF WHICH WERE NOT EARLIER IMPORTED, HAVE BEEN LIBERALIZED.

5. AUTOMATIC AND SUPPLEMENTARY LICENSING. THE 1975-76 SYSTEM OF AUTOMATIC LICENSING IS BEING LIBERALIZED. A USER CAN CLAIM AUTOMATIC LICENSES ON THE BASIS OF ACTUAL CONSUMPTION OF IMPORTED RAW MATERIALS EITHER IN 1975-76 OR IN 1976-77, WITHOUT COMPARING SUCH CONSUMPTION WITH THE VALUE OF LICENSES ISSUED LAST YEAR. AUTOMATIC LICENSES WILL BE ISSUED FOR THE SAME ITEMS AS WERE COVERED BY THE LICENSES LAST YEAR. HOWEVER, THIS LICENSING WILL NOT COVER ITEMS AVAILABLE UNDER OGL OR FREE LICENSING, CANALIZED ITEMS, AND NON PERMISSIBLE IMPORTS DURING 1977-78. AN IMPORTER CAN ALSO ASK FOR ANY NEW ITEMS NOT COVERED BY A PREVIOUS SET OF LICENSES, PROVIDED SUCH GOODS ARE PERMISSIBLE FOR ACTUAL USERS IN 1977-78 SUCH ITEMS WILL BE ENDORSED ON THE LICENSES ON FURNISHING A DECLARATION THAT THE ITEM IS REQUIRED FOR MANUFACTURING THE END PRODUCT. A UNIT CAN ALSO ASK FOR A

SUPPLEMENTARY LICENSE OVER AND ABOVE THE VALUE OF THE AUTOMATIC LICENSE OBTAINED, IF THE REQUIREMENT OF IMPORTED RAW MATERIAL IS MORE THAN THE VALUE UNDER AUTOMATIC LICENSE.

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6. CANALIZATION OF IMPORTS. ALMOST ALL CANALIZED ITEMS WILL BE ALLOTTED DIRECTLY TO THE ACTUAL USERS WITHOUT RELEASE ORDERS. AN ACTUAL USER CAN MAKE A DIRECT APPLICATION TO THE CANALIZING AGENCY CONCERNED FOR TWELVE MONTHS IMPORT REQUIREMENTS. A MONITORING COMMITTEE WILL KEEP A WATCH ON THE PERFORMANCE OF CANALIZING AGENCIES.

7. ESTABLISHED IMPORTS. QUOTAS HAVE BEEN RAISED FOR A LARGE NUMBER OF ITEMS. NEWCOMERS FOR CERTAIN ITEMS WILL BE GRANTED LICENSES ON THE BASIS OF PURCHASE/SALES TURNOVER OF RS. 50,000 OR MORE IN ANY OF THE PAST THREE FISCAL YEARS, SUBJECT TO A MINIMUM OF RS. 5,000 AND A MAXIMUM OF RS. 10,000.

8. EXPORT OBLIGATION. THE SYSTEM OF COMPULSORY EXPORT OBLIGATION APPLICABLE TO CERTAIN INDUSTRIES HAS BEEN ABOLISHED. HOWEVER, THE GOI RESERVES THE RIGHT TO REQUIRE ANY INDUSTRY WHICH USES IMPORTED MACHINERY OR INPUTS TO SHOW CERTAIN EXPORT OBLIGATION. IN OTHER WORDS GOI CAN STILL IMPOSE EXPORT OBLIGATIONS ON INDUSTRIAL FIRMS IF IT WISHES.

9. SMALL SCALE SECTOR (SSS). FOR THE FIRST TIME,
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THE SMALL SCALE SECTOR IS TREATED ON THE SAME BASIS AS THE ORGANIZED SECTOR UNITS IN THE MATTER OF AUTOMATIC AND SUPPLEMENTARY LICENSING. THE CUMBERSOME PROCEDURE OF ASSESSING SSS CAPACITY, WHICH CAUSED CONSIDERABLE DELAY, HAS BEEN ELIMINATED. CERTAIN SPECIAL FACILITIES WILL BE AVAILABLE FOR PROMOTING SSS UNITS IN BACKWARD AREAS. OTHER MAJOR GAINS TO SSS UNITS INCLUDE THE FOLLOWING MEASURES:

-- AN INCREASE OF 20 PERCENT ON THEIR ENTITLEMENTS FOR IMPORTED RAW MATERIALS AND COMPONENTS;

-- IMPORT LICENSE ON REPEAT BASIS WITHOUT REFERENCE TO CONSUMPTION IF PREVIOUS LICENSE VALUE DOES NOT EXCEED RS. 50,000;

-- THE METHOD OF FINANCING IMPORTS IS LIBERALIZED - LICENSES UPTO RS. 50,000 COME UNDER FREE FOREIGN EXCHANGE; THOSE EXCEEDING RS. 50,000 ARE DIVIDED INTO FREE FOREIGN EXCHANGE (70 PERCENT) AND U.K. CREDIT (30 PERCENT);

-- IMPORT LICENSES ENTIRELY AGAINST FREE FOREIGN EXCHANGE, IF EXPORTS ARE NOT BELOW 20 PERCENT OF PRODUCTION;

--IMPORT LICENSES AT 100 PERCENT RATE OF INSTALLED CAPACITY FOR NEW UNITS, THE MINIMUM VALUE RAISED FROM RS. 10,000 TO RS. 20,000, AND THE MAXIMUM VALUE FOR ALL INDUSTRIES, INCLUDING ORGANIZED SECTOR, IS RS. 300,000;

---IMPORT LICENSES FORPROPOSED NEW UNITS TO COVER REQUIREMENTS FOR 12 MONTHS, COMPARED TO SIX MONTHS PREVIOUSLY;

--IMPORT LICENSES AT 100 PERCENT OF THE VALUE OF MACHINERY, SUBJECT TO A MINIMUM OF RS. 30,000 AND A MAXIMUM OF RS. 400,000, (ENTIRE VALUE UNDER FREE FOREIGN EXCHANGE INSTEAD OF 75 PERCENT UNDER FREE FOREIGN EXCHANGE AND 25 PERCENT FROM UK PREVIOUSLY) FOR UNITS SET UP IN UNCLASSIFIED

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CLASSIFIED BACKWARD AREAS, AND FOR THOSE UNITS SET UP BY EX-ARMY MEN, SCHEDULED CASTES AND TRIBES, YOUNG ENTREPRENEURS, UNEMPLOYED YOUTH, AND GRADUATES IN SCIENCE AND TECHNOLOGY; AND

-- SPECIAL TREATMENT FOR DIRECT/INDIRECT EXPORTS COMING FROM PRODUCTION OF SSS, AS WELL AS COTTAGE AND VILLAGE SECTOR UNITS (SEE BELOW).

10. REGISTERED EXPORTERS. A RADICAL CHANGE HAS BEEN MADE IN THE POLICY FOR REGISTERED EXPORTERS. THE SHOPPING LIST AGAINST IMPORT REPLENISHMENT LICENSES (I.E., THE LIST OF PERMITTED IMPORT MATERIALS AGAINST THE EXPORTS OF VARIOUS ITEMS), HAS BEEN ELIMINATED. WITHIN THE VALUE OF THE IMPORT REPLENISHMENT EARNED FROM THEIR EXPORTS, REGISTERED EXPORTERS WILL NOW BE ALLOWED TO IMPORT ANY ITEMS WHICH THEY NEED IN THEIR MANUFACTURING ESTABLISHMENTS. THIS WILL MAKE INDIAN EXPORTERS MORE COMPETITIVE. EXPORTS, HOWEVER ARE NOT ALLOWED TO SELL IMPORTED MATERIALS OR TO USE THEM IN ANY OTHER MANNER EXCEPT FOR THEIR OWN PRODUCTION. OTHER MAJOR POINTS OF THIS POLICY ARE:

--TO PROTECT THE INTERESTS OF DOMESTIC INDUSTRY AGAINST THE MISUSE OF ABOLITION OF SHOPPING LIST, 79 ITEMS HAVE BEEN PLACED ON THE BANNED LIST AGAINST REPLENISHMENT ENTITLEMENTS. PART I OF THIS LIST CONTAINS 62 ITEMS WHICH MAY BE IMPORTED UPTO A CEILING OF 10 PERCENT OF THE VALUE OF THE LICENSE, IMPORT OF A SINGLE ITEM NOT EXCEEDING RS. 100,000. PART II CONTAINS 17 ITEMS WHICH WILL NOT BE IMPORTED AGAINST IMPORT REPLENISHMENT LICENSES.

--THERE IS A LIST OF EXPORT-ORIENTED ITEMS, IMPORTS OF WHICH WILL BE ALLOWED ONLY AGAINST EXPORTS OF SPECIFIED PRODUCTS AND TO THE EXTENT INDICATED IN THIS LIST.

---EXPORTERS CAN BUY RAW MATERIALS AND COMPONENTS AGAINST UNCLASSIFIED

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THEIR IMPORT REPLENISHMENT LICENSES FROM LOCAL MANUFACTURERS, WHOSE SALE WILL BE TREATED AS EXPORTS FOR ALL PRACTICAL PURPOSES.

--MERCHANT EXPORTERS CAN USE THE IMPORTED MATERIALS FOR EXPORT PRODUCTION OR DISPOSE OF THEM TO ACTUAL USERS FROM WHOM THEY PROCURED THE EXPORT MATERIALS.

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--IF A MANUFACTURER HAS SUPPLIED HIS PRODUCTS TO A MERCHANT EXPORTER AND IF THE EXPORTER NOMINATES THIS MANUFACTURER FOR IMPORT REPLENISHMENT, THE MANUFACTURER GETS THE SAME FACILITIES IN IMPORTING RAW MATERIALS AND COMPONENTS AS THE EXPORTER WOULD HAVE OBTAINED.

--THE EXPORTER CAN NOMINATE ANY MANUFACTURER FOR HIS EXPORT ENTITLEMENTS, THUS BRINGING ABOUT SIMPLIFICATION OF PROCEDURES.

--LAST YEAR'S DUTY EXEMPTION CERTIFICATE (DEC) SCHEME OF DUTY FREE IMPORTS HAS BEEN LIBERALIZED. THE LIST OF ITEMS ALLOWED FOR IMPORT UNDER THIS SCHEME HAS BEEN EXPANDED AND MORE ITEMS MAY BE CONSIDERED IN THE FUTURE.
EXPORTERS WILL BE ABLE TO COMMENCE PRODUCTION WITH THEIR RAW MATERIALS

THEY HAVE IN STOCK. ON GETTING THE DEC, EXPORTERS CAN START EXPORTING, WHICH SHOULD HELP THEM IN KEEPING THEIR TIME SCHEDULES. APPLICATIONS FOR ADVANCE LICENSING WILL BE CONSIDERED EVEN IF THE EXPORTER DOES NOT HAVE ORDERS IN HAND BUT CAN QUANTIFY ITEMS OF EXPORTS AND IMPORTS. EXPORTER WILL
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EXECUTE A SINGLE BOND FOR DISCHARGE OF EXPORT OBLIGATION AND FOR PAYMENT OF CUSTOMS DUTY.

--THE IMPORT REPLENISHMENT LICENSES WILL BE VALID FOR DIRECT IMPORT OF CANALIZED ITEMS (LIKE OTHER IMPORTS).

--MANUFACTURER - EXPORTERS CAN IMPORT ANNUALLY JIGS, TOOLS, EQUIPMENT FOR PACKING, TAGGING, AND TESTING INSTRUMENTS, IF THEIR EXPORTS DO NOT QUALIFY FOR REPLENISHMENT LICENSES, UPTO RS. 50,000 FOR SMALL SCALE SECTOR UNITS AND RS. 100,000 FOR ORGANIZED SECTOR UNITS.

11. EXPORT HOUSES. THE SCHEME OF GRANTING EXPORT HOUSE CERTIFICATES HAS BEEN RECAST IN ORDER TO ENCOURAGE MORE EXPORTS FROM SMALL SCALE, VILLAGE AND COTTAGE SECTOR UNITS. CONDITIONS TO BE OTHERWISE SATISFIED FOR CONTINUED ELIGIBILITY ARE STIFFER. HIGHLIGHTS OF CHANGES IN THE SCHEME ARE:

--EXPORT HOUSE CERTIFICATES WILL BE GRANTED FOR MINIMUM EXPORTS OF RS. 10 MILLION FOR SELECT EXPORT PRODUCTS (RS. 5 MILLION LAST YEAR) AND RS. 50 MILLION FOR NON-SELECT PRODUCTS (RS. 30 MILLION LAST YEAR).

-- THE VALUE OF EXPORTS OF PRODUCTS MADE IN SSS WILL BE COUNTED DOUBLE FOR COMPUTING THE MINIMUM EXPORT PERFORMANCE IN DETERMINING EXPORT HOUSE ELIGIBILITY, FOR INITIAL AND SUPPLEMENTARY LICENSES, FOR DISCHARGE OF EXPORT OBLIGATIONS IMPOSED ON EXPORT HOUSES, AND FOR DETERMINING THE CEILING OF AN EXPORT HOUSE ACQUIRING REPLENISHMENT LICENSES.

--EXPORT HOUSE STATUS FOR SSS MANUFACTURING UNITS AND CONSORTIUM OF SUCH UNITS WILL BE ESTABLISHED IF MINIMUM EXPORTS OF RS. 2.5 MILLION FOR SELECT EXPORT PRODUCTS AND RS. 20 MILLION FOR OTHER PRODUCTS (BOTH SAME AS LAST YEAR).

--EXPORT GROUPS OF SSS UNITS, WITH MINIMUM EXPORTS OF UNCLASSIFIED

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PRODUCTS OF RS. ONE MILLION WILL GET SOME OF THE FACILITIES GRANTED TO EXPORT HOUSES IF EXPORTS RISE EACH YEAR BY A MINIMUM RS. 500,000. HOWEVER, SUCH EXPORT GROUPS EXPORTING PRODUCTS OF COTTAGE AND VILLAGE INDUSTRIES WILL BE IMMEDIATELY GIVEN ALL EXPORT HOUSE FACILITIES.

-- CONTINUED ELIGIBILITY OF AN EXPORT HOUSE WILL BE BASED ON MANY OTHER FACTORS BESIDES EXPORT PERFORMANCE, SUCH AS ASSISTANCE TO SSS UNITS FOR IMPROVING QUALITY, MARKETING OF GOODS, FINANCIAL ASSISTANCE, SUPPORTING MANUFACTURERS IN EXPORTING THEIR PRODUCTS, ALLOCATION OF IMPORTED RAW MATERIALS, ETC.

--- FOREIGN EXCHANGE UPTO 2.5 PERCENT OF THE FOB VALUE OF TOTAL EXPORTS IN THE PREVIOUS YEAR IS ALLOWED FOR SPECIFIED EXPORT PROMOTION ACTIVITIES.

-- EXPORT HOUSES CAN ACQUIRE IMPORT REPLENISHMENT LICENSES FROM OTHERS UPTO 25 PERCENT OF FOB VALUE OF EXPORTS. THIS PRIVILEGE WILL BE SUBJECT TO AN EXPORT OBLIGATION THIS YEAR OF FOUR TIMES THIS VALUE.

12. SIMPLIFICATION OF DOCUMENTATION AND PROCEDURES. MANY COMPLICATED AND TIME CONSUMING FORMALITIES HAVE BEEN

ABOLISHED BECAUSE OF SIMPLER IMPORT RULES. IT IS EXPECTED THAT DISPOSAL OF IMPORT LICENSE APPLICATIONS MAY NOW TAKE ONLY 4-5 WEEKS. MAJOR SIMPLIFICATIONS INTRODUCED ARE:

--THE REQUIREMENT OF QUOTING INCOME TAX VERIFICATION NUMBER IN IMPORT APPLICATION HAS BEEN ELIMINATED. INSTEAD, A DECLARATION STATING THAT INCOME TAX RETURN HAS BEEN FILED AND INCOME TAX PAID WILL SUFFICE.

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--DECENTRALIZATION OF SEVERAL LICENSING FUNCTIONS.

--ENHANCEMENT OF THE POWERS OF REGIONAL LICENSING AUTHORITIES TO GRANT CAPITAL GOODS LICENSES, BOTH FOR ORGANIZED AND SSS UNITS.

--A SINGLE LICENSE COVERING BOTH CANALIZED AND NON-CANALIZED ITEMS.

13. TRADE REACTION. INDUSTRY AND TRADE CIRCLES HAVE WELCOMED THE NEW IMPORT POLICY, AND THE GOI APPROACH OF 'TRUST IN TRADE' HAS BEEN WIDELY APPRECIATED. THE SMALL SCALE SECTOR IS ESPECIALLY JUBILANT OVER THE DEFINITE TILT IN ITS FAVOR WITH THE NUMBER OF CONCESSIONS OVER AND ABOVE THE TREATMENT OF EQUALITY WITH LARGE SECTOR UNITS IN AUTOMATIC AND SUPPLEMENTING LICENSING.

14. FIVE COPIES OF THE GOI PRESS NOTE ON THE POLICY ARE
BEING POUCHED BY AIRGRAM TO STATE AND COMMERCE. ALSO THREE COPIES
OF THE IMPORT POLICY BOOK WILL BE SENT UNDER THE CERP
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PUBLICATIONS PROGRAM.

15. COMMENT. THE LIBERALIZED IMPORT POLICY FOR 1977-78 IS
A CONTINUATION OF THE TREND IN FREEING INDIAN IMPORTERS AND EX-
PORTERS FROM CONTROLS THAT HAS BEEN PURSUED IN RECENT YEARS.
THE LIBERALIZATION WILL NOT ONLY MEAN INCREASED IMPORTS OF FOREIGN
GOODS BUT SHOULD ALSO BE BENEFICIAL TO INDIAN EXPORTERS.
THE ABOLITION OF THE RESTRICTED SHOPPING LIST FOR REGISTERED
EXPORTERS AND THEIR ABILITY NOW TO OBTAIN ALMOST EVERY RAW
MATERIAL OR COMPONENT THEY NEED SHOULD MAKE INDIAN PRODUCTS MORE
COMPETITIVE IN INTERNATIONAL MARKETS.
ALSO, MUCH SIMPLIFIED PROCEDURES WILL HELP IN CUTTING
DOWN DELAYS IN DELIVERIES OF INDIAN EXPORTS. SPECIAL EMPHASIS
ON SMALL SCALE SECTOR AND BACKWARD AREAS IS DESIGNED TO PROMOTE
EMPLOYMENT, AND WAS FORESHADOWED IN THE JANATA PARTY MANIFESTO
LAST FEBRUARY. HOWEVER, THE SIMPLIFIED IMPORT PROCEDURES MAY BE
MISUSED AND COULD DEFEAT THE PURPOSE OF THE LIBERALIZED
POLICY. THE POLICY CHANGES ARE A
REFLECTION NOT ONLY OF INDIA'S VERY COMFORTABLE FOREIGN EXCHANGE
RESERVE
POSITION BUT ALSO OF THE APPARENT DESIRE OF THE NEW
GOVERNMENT TO DISMANTLE SOME OF THE SYSTEM OF ECONOMIC CONTROLS.
THIS FURTHER IMPORT LIBERALIZATION WILL PROBABLY BE USED BY INDIANS
IN THE VARIOUS MTN NEGOTIATIONS TO PRESS FOR TRADE
CONCESSIONS FROM THE DEVELOPED COUNTRIES. ALSO THE NEW REGULATIONS
PROVIDE AN OPPORTUNITY FOR US EXPORTERS TO INCREASE
SALES OF GOODS IN INDIA, PARTICULARLY
CAPITAL EQUIPMENT AND SPARE PARTS.SCHNEIDER

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Subject: GOI LIBERALIZES IMPORT POLICY FOR 1977-78
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